



Bid Opening Date: OCTOBER 24, 2012 Solicitation #: 2012-253

Project Name: SUN METRO ARTICULATE VEHICLE PROCUREMENT

Department: MASS TRANSIT (SUN METRO)

					F AMERICA INC G, CANADA).	NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL			
	BID FO	PRM (BASE BID)								
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST
1.	27	60' ARTICULATED VEHICLES	XN60	N/A	\$790,081.00	\$21,332,187.00	60-BRT	60-BRT	\$884,800.00	\$23,889,600.00
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$21,748.96	\$86,995.84
2.	1	35' VEHICLES	XN35	N/A	\$533,858.00	\$533,858.00	35-LFW	35-LFW	\$602,400.00	\$602,400.00
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S
										PRICE: \$81,310.42
3.	10	40' VEHICLES	XN40	N/A	\$537,215.00	\$5,372,150.00	40-LFW	40-LFW	\$604,900.00	\$6,049,000.00
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40
										BIDDER'S PRICE: \$81,310.42
		TOTAL A	MOUNT:	\$27,23	8,195.00	TOTAL AMOUNT:		\$30,790,616.64 BIDDER'S PRICE: \$30,790,616.67		

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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APPROVED BY: /s/
DATE: 10/25/2012





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Project Name: SUN METRO ARTICULATE VEHICLE PROCUREMENT								Department: MASS TRANSIT (SUN METRO)				
			NEW FLYER OF AMERICA INC. WINNIPEG, CANADA				NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL					
			OPTION TO I	EXTEND THE	TERM OF THE	AGREEMENT						
		OPTION 1										
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST		
1.	21	60' ARTICULATED VEHICLES	XN60	N/A	\$790,081.00	\$16,591,701.00	60-BRT	60-BRT	\$884.800.00	\$18,580,800.00		
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$21,748.96	\$86,995.84		
2.	1	35' VEHICLES	XN35	N/A	\$533,858.00	\$533,858.00	35-LFW	35-LFW	\$602,400.00	\$602,400.00		
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42		
3.	10	40' VEHICLES	XN40	N/A	\$537,215.00	\$5,372,150.00	40-LFW	40-LFW	\$604,900.00	\$6,049,000.00		
		EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42		
	*			MOUNT	# 00 10			40UNT	\$25,481,816.64			
			TOTAL AMOUNT:		\$22,497,709.00		TOTAL AMOUNT:		BIDDER'S PRICE: \$30,790,616.67			

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Project Name: SUN METRO ARTICULATE VEHICLE PROCUREMENT

Department: MASS TRANSIT (SUN METRO)

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			NEW FLYER OF AMERICA INC. WINNIPEG, CANADA				NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL				
	(OPTION 2									
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	
1.	30	60' ARTICULATED VEHICLES	XN60	N/A	\$790,081.00	\$23,702,430.00	60-BRT	60-BRT	\$884,800.00	\$26,544,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$21,748.96	\$86,995.84	
2.	10	35' VEHICLES	XN35	N/A	\$533,858.00	\$5,338,580.00	35-LFW	35-LFW	\$602,400.00	\$6,024,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42	
3.	50	40' VEHICLES	XN40	N/A	\$537,215.00	\$26,860,750.00	40-LFW	40-LFW	\$604,900.00	\$30,245,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40	
										BIDDER'S PRICE: \$81,310.42	
		TOTAL AMOUNT:		\$55,90	1,760.00	TOTAL AMOUNT:		\$63,062,616.64 BIDDER'S PRICE: \$60,062,616.67			

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Department: MASS TRANSIT (SUN METRO)

			NEW FLYER OF AMERICA INC. WINNIPEG, CANADA				NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL				
	OPTION 3										
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST / ITEM	CITY'S COST	
1.	30	60' ARTICULATED VEHICLES	XN60	N/A	\$790,081.00	\$23,702,430.00	60-BRT	60-BRT	\$884,800.00	\$26,544,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$21,748.96	\$86,995.84	
2.	10	35' VEHICLES	XN35	N/A	\$533,858.00	\$5,338,580.00	35-LFW	35-LFW	\$602,400.00	\$6,024,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42	
3.	50	40' VEHICLES	XN40	N/A	\$537,215.00	\$26,860,750.00	40-LFW	40-LFW	\$604.900.00	\$30,245,000.00	
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42	
			TOTAL AMOUNT: \$55,901,760.00		I TOTAL AMOUNT.			2,616.64 E: \$30,790,616.67			

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DATE: 10/25/2012 2012-253 SUN METRO ARTICULATED VEHICLE PROCUREMENT - MASS TRANSIT (SUN METRO)





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Project Name: SUN METRO ARTICULATE VEHICLE PROCUREMENT

Department: MASS TRANSIT (SUN METRO)

			TOTAL AMOUNT: \$55,901,760.00			TOTAL AMOUNT: \$63,062,616.64 BIDDER'S PRICE: \$63,062,616.6				
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40 BIDDER'S PRICE: \$81,310.42
3.	50	40' VEHICLES	XN40	N/A	\$537,215.00	\$26,860,750.00	40-LFW	40-LFW	\$604,900.00	\$30,245,000.00
		INCLUDED IN PRICE								BIDDER'S PRICE: \$81,310.42
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$20,327.60	\$81,310.40
2.	10	35' VEHICLES	XN35	N/A	\$533,858.00	\$5,338,580.00	35-LFW	35-LFW	\$602,400.00	\$6,024,000.00
		4 SETS OF DIAGNOSTIC EQUIPMENT WITH EACH PURCHASE (REF: 81.A.1) TO BE INCLUDED IN PRICE					N/A (SEE DETAILED SCHEDULE ON FOLLOWING PAGES)	N/A	\$21,748.96	\$86,995.84
1.	30	60' ARTICULATED VEHICLES	XN60	N/A	\$790,081.00	\$23,702,430.00	60-BRT	60-BRT	\$884,800.00	\$26,544,000.00
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST /	CITY'S COST	MANUFACTURER PART NUMBER SUBMITTING	BIDDER PART NUMBER	UNIT COST / ITEM	CITY'S COST
	(OPTION 4								
			NEW FLYER OF AMERICA INC. WINNIPEG, CANADA				NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL			
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	NEW FLYER OF AMERICA INC. WINNIPEG, CANADA	NORTH AMERICAN BUS INDUSTRIES, INC. ANNISTON, AL					
PAYMENT TERMS:	0.2192% - 10 DAYS; 0.1096% - 20 DAYS; NET 30 DAYS	NONE STATED					
BIDDER AGREES TO ACCEPT PAYMENT		VEC NO					
BY PROCUREMENT CARD:	YES NO X	YES NO					
		NONE CHECKED					
BIDDER'S PROMISED DELIVERY:							
Within consecutive calendar days.	420	PROPOSED DELIVERY SCHEDULE DOES NOT					
Within hours or overnight after receipt of	verbal	CURRENTLY MEET SUN METOR'S NEEDS					
order in cases of emergency.	24						
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVE	RY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.						
A DELIVERY DATE LATER THAN THE CITY'S REQUI	RED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BIC).					
BIDS SOLICITED: 11 BIDS	RECEIVED: 2 BIDS LOCAL: 8	NO BIDS: 0					
NOTE: This is a Best Value Procurement. Pr	ice and other factors shall be evaluated to determine an a	awardee.					
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